

PRINCPLES GUIDING OUR COMPANY

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Starting and operating a fumigation company in Tanzania requires compliance with legal, environmental, and safety regulations. Our company (Blogre Company Ltd) adherence to the following key principles:

1. Legal and Regulatory Compliance

- Business Registration: Register the company with the Business Registration and Licensing Agency (BRELA).
- Licensing: Obtain a fumigation service license from the Tanzania Plant Health and Pesticides Authority (TPHPA) under the Ministry of Agriculture.
- Compliance with OSHA: Follow standards set by the Occupational Safety and Health Authority (OSHA) guidelines.
- Register employees to the workers compensation fund (WFC). The main purpose for
 establishment of the Fund is to provide for adequate and equitable compensation for
 employees who suffer occupational injuries or contact occupational diseases arising out
 of and in the course of their employment and in case of death, for their dependants
- Register employees to The National Social Security Fund (NSSF) in order to provide social security services to members after retirement.
- Tax Compliance: Register with the Tanzania Revenue Authority (TRA) for tax compliance.

- Environmental Approval: Get approval from the National Environment Management Council (NEMC) if necessary.
- Government Authorities (e.g., Local Government, for operational approvals

2. Safety and Environmental Standards

- Pesticide Regulations: Use only approved pesticides and fumigants as per TPHPA guidelines.
- Personal Protective Equipment (PPE): Ensure staff wear appropriate PPE (gloves, masks, suits, etc.).
- Waste Disposal: Properly dispose of pesticide containers and residues to avoid environmental contamination.
- Public Safety: Notify clients and nearby communities before fumigation to prevent exposure risks.
- Safety Training: Train staff on safe handling and emergency response

3. Professional Certification & Training

- Employ certified fumigators with expertise in handling pesticides safely.
- Train workers in pesticide application, safety measures, and first aid.
- Stay updated with TPHPA training programs on pesticide use.
- Ongoing Training: Conduct periodic training on new pesticides, regulations, and best practices.

4. Effective Business Operations

- Service Contracts: Provide clear contracts detailing the fumigation process, safety measures, and customer obligations.
- Record Keeping: Maintain records of chemicals used, clients served, and safety measures taken.
- Insurance Coverage: Get liability insurance to cover accidental damages or health risks.

5. Ethical and Customer-Centered Practices

- Transparency: Clearly communicate the risks and benefits of fumigation to clients.
- Follow-Up Services: Offer post-fumigation support, such as ventilation guidance and reapplication schedules.

• Competitive Pricing: Set fair pricing while maintaining service quality.

6. Marketing and Customer Relations

- Branding and Awareness: Develop a strong brand identity and educate the public on the benefits of professional fumigation.
- Networking: Partner with hotels, warehouses, shipping companies, and farmers who frequently require fumigation services.
- Online Presence: Utilize social media, websites, and online directories to attract customers.

7. Business Development & Customer Service

- Build relationships with residential, commercial, and government clients.
- Market services through digital platforms, networking, and referrals.
- Provide after-service support, such as follow-ups and preventive measures

Approval:

This principles is approved by:

Your sincerely,

Shikunzi

Shikunzi Obadia

Managing Director

BLOGRE Company Ltd